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TO: Organizational Members  
American National Standards Institute

Dear Colleagues:

I am writing to inform you of adjustments to the ANSI membership dues and fee assessment schedules that will be implemented for the coming year. We hope that early notification of these adjustments will assist you in your planning of fiscal year 2009 budgets.

As a reminder, in 2007, the ANSI Board of Directors approved a forward-looking program that would help to ensure the financial stability of the Institute by providing for modest annual inflationary dues increases. The program addresses member requirements that ANSI avoid the significant financial impact on members of less frequent, but larger percentage changes.

A summary of the 2009 member dues adjustment follows:

**Membership dues for all full membership categories**

At its meeting on September 11, 2008, the ANSI Finance Committee approved a 2009 Full Member dues increase of four percent (4%). Even at this level, the increase is nearly half a point lower than the 2008 annual run rate for inflation.

ANSI will continue to focus on cost containment and efficiency-enhancing measures that support our delivery of high-quality, value-added services to our members. We will also continue our efforts to seek out and grow membership and participation, and to diversify our revenue-generating programs.

During the coming year, ANSI will be advancing our leadership of national priority issues such as the global supply chain and chemicals, developing new initiatives including web-based information resources for ANSI members and executive awareness programs for members and non-members, and sponsoring special events such as the Import Safety Summit.

In our communications to members in June 2007, we informed you that the domestic and international fee schedules for national activity assessments and for the administrators of U.S. Technical Advisory Groups and internationally-held Secretariats would remain unchanged during a one-year transition period. As such, no increases were levied in 2008.

The adjusted fees for 2009 are shown below:

**Assessment fees for domestic standards activities**

A domestic assessment fee increase of five percent (5%) will allow us to keep pace with current inflationary rates while also offsetting the increasing administrative costs associated with governance and infrastructure activities such as new accreditations and reaccreditations, audits and appeals.

(continued)

**Assessment fees for international standards activities**

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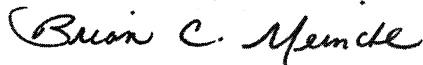
The 2009 international assessment fee increase of eight percent (8%) will cover current inflationary rates, but it will primarily offset the decline of the U.S. dollar relative to the Swiss Franc – the currency used for payment of annual member dues to the International Organization for Standardization (ISO) and the International Electrotechnical Commission (IEC). In the last year alone the U.S. Dollar has declined 17% relative to the Swiss Franc.

We will continue to pursue leadership opportunities and to serve as advocates for U.S. interests and positions in regional and global forums.

As always, we thank you for your participation and support of ANSI's initiatives . . . your partnership with us is greatly appreciated. We look forward to strengthening our positive relationship, and to continuing to provide you, your organization and your constituents with the services and programs that you have come to expect from the American National Standards Institute.

Should you have questions, please do not hesitate to contact me directly at 212.642.4940 or via e-mail at [bmeincke@ansi.org](mailto:bmeincke@ansi.org).

Sincerely,



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