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September 11, 2006

Mr. Gene Kohlenberg
Optics and Electro-Optics Standards Council (OEOSC)
P.O. Box 25705
Rochester, NY 14625

Dear Mr. Kohlenberg:

Subject: New International Assessment Fee Schedule to become effective 2007

I am writing to inform you that, effective January 1, 2007, the American National Standards Institute (ANSI) will be increasing international activity assessments that help support its ISO, USNC/IEC and JTC1 P membership and delegated secretariat programs by approximately 3% for all organizations.

Total international activity fees paid by members in 2006 funds were approximately 45% of ANSI's total international program costs; currently, the remaining program costs are funded through net revenue from the sale of international standards. The Institute's goal is to ensure that revenue from international activity fees is equivalent to no less than 50% of our international program costs. In order to achieve this goal, incremental fee increases are likely to be introduced annually.

As you are aware, the international activity fee schedule was restructured in 2006 to achieve better alignment of the fees with the level of international activity. We recognize that, in some cases, the 2006 fees increases were significant; therefore, we have elected to limit the 2007 increase to 3%. However, because we are experiencing some significant increases in expenses (e.g., in 2007 we anticipate a \$150K - \$200K increase, due to fluctuations in the value of the U.S. dollar, in the ANSI membership dues paid to ISO and IEC), we anticipate that it may be necessary to increase fees in 2008 in the range of 6% - 8%; we recommend that our members budget for this increase.

The 2007 fee adjustments will apply to all organizations administering U.S. Technical Advisory Groups and/or U.S. delegated secretariats for the International Organization for Standardization (ISO), the U.S. National Committee of the International Electrotechnical Commission (USNC/IEC) and the ISO/IEC Joint Technical Committee on Information Technology (JTC 1). The additional \$490 assessment for each ISO P-membership held will remain unchanged.

The new fee schedule and a preliminary estimate (based on your organization's current activity level) are attached. An actual invoice reflecting your organization's 2007 member dues and international assessment fees will be issued in the fourth quarter of 2006.

ANSI is committed to managing its programs in an efficient and cost-effective manner, and we will make every effort to minimize the financial impact on our members. We thank you for your ongoing support in advancing the strategic international standardization objectives of the United States. If you have any questions or would like further information, please contact Joseph Tretler Jr., Business Director, Standards Facilitation (email: jtretler@ansi.org; direct line: 212.642.4977).

Sincerely,

Frances E. Schrotter

New 2007 Fee Schedule for International Activity Assessments

The international assessment has two components, each calculated separately, and is applied in addition to the basic dues of relevant members. The first component is applied to ANSI members that hold ISO, IEC and/or JTC 1 secretariats. Assessments are based upon the number of ISO, IEC and/or JTC 1 TC and/or SC secretariats administered. The second component is applied to members that administer U.S. Technical Advisory Groups (US/TAGs). The assessments are based on the total number ISO, IEC and/or JTC 1 TC's and/or SC's for which the organization administers a U.S. TAG.

US/TAGs administered for ISO or IEC TCs or SCs (see also Note 3)	Current Fee	New Fee (as of 1/1/2007)
1	\$3,300	\$3,400
2	\$ 6,100	\$6,280
3	\$ 7,500	\$7,725
4 – 6	\$ 9,000	\$9,270
7 – 10	\$ 10,300	\$10,610
11 – 15	See Note 1	
16 – 20	See Note 1	
21 – 30	See Note 1	
30+	See Note 1	
Secretariats administered for ISO or IEC TCs or SCs	Current Fee	New Fee (as of 1/1/2007)
1	\$7,350	\$7,570
2	\$ 9,200	\$9,475
3	\$10,930	\$11,250
4 – 5	\$14,120	\$14,545
6	See Note 2	
7 – 10	See Note 2	
11+	See Note 2	

NOTES

1. Organizations that administer US/TAGs for 11 or more ISO, IEC or JTC 1 TCs and/or SCs should contact Joseph Tretler, Business Director, Standards Facilitation (jtretler@ansi.org) for more information concerning international assessment fees.
2. Organizations that administer 6 or more US-held secretariats for ISO, IEC or JTC 1 TCs and/or SCs should contact Joseph Tretler, Business Director, Standards Facilitation (jtretler@ansi.org) for more information concerning international assessment fees.
3. Organizations that administer ISO-related U.S. TAGs will be assessed a fee of \$490 per participating ("P") membership (based on the number of ISO Technical Committees (TCs) and/or Subcommittees (SCs) for which the organization administers a U.S. TAG).

All fees are subject to change.

ESTIMATE OF 2007 INTERNATIONAL ACTIVITY ASSESSMENT FEES

Prepared for Optics and Electro-Optics Standards Council (OEOSC):

Assessment	#	Amount
US/TAGs administered for ISO or IEC TCs or SCs	8	\$10610
Secretariats administered for ISO or IEC TCs or SCs	0	\$0
Additional Assessment for US/TAGs administered for ISO (\$490 per P membership)	8	\$3920
TOTAL INTERNATIONAL ACTIVITY ASSESSMENTS		\$14530

Note:

The above estimate is not an invoice, and contains only information relevant to ANSI's international activity assessments. The above estimate does not include basic membership dues, national activity assessments, USNC/IEC participation fees, or any other fees related to ANSI programs or services.

All fees are subject to change.